

Best Upon Request Corporate, Inc. Selects Sage SalesLogix and Simplesoft Solutions to Further Automate Their Concierge Services Operations

Best Upon Request Corporate, Inc., a nationwide organization based in Cincinnati, Ohio, has made a great business out of making life easier for others and now Sage SalesLogix will be making their lives a little easier in 2010.

([PRWEB](#)) February 22, 2010 -- A pioneer in the concierge industry, [Best Upon Request](#) provides on-site concierge services to organizations looking to improve their internal and external customer satisfaction. Their customers experience less stress, better work/life balance and increased productivity as a result of using their services.

Sage SalesLogix and [Simplesoft Solutions, Inc.](#) were chosen in 2009 to be the pair of business tools that would help automate parts of their concierge services operations. Best Upon Request will be using Sage SalesLogix in the operations side of their business in the first phase of this deployment project and then transitioning from ACT! by Sage to Sage SalesLogix for their sales and marketing team. This is a unique application and a perfect fit for Sage SalesLogix. Sage SalesLogix Web v7.5.1 was chosen because of the flexible deployment model that was needed to allow the concierges' use of a shared web platform from within multiple client sites with varying infrastructure restrictions.

This project tasked our Sage SalesLogix web developers with transferring and importing dozens of individual MS Access databases into one tool with goals of eliminating duplicate entry, increasing accuracy, and automating reports. Simplesoft created custom forms in Sage SalesLogix for customer transaction entries and much of the built-in functionality was used to manage inventory and create relationships between entities such as transactions, customers, and vendors.

"We went through our training last week and it went very well. The sales team is excited to get started using their side of the software and the directors of customer service really like how the customizations look. "

Joellen Fritchen, Project Manager

About Simplesoft Solutions

Simplesoft Solutions is a Midwestern-based customer relationship management software and business consulting firm providing implementation, integration, development and training of Sage SalesLogix and SageCRM solutions. We have been supporting the sales, marketing, and customer service business consulting needs of clients since 1993. Our CRM solutions, services, and support, along with our philosophy of incremental return on investment, mean the impact to our client's business is real and immediate. Simplesoft Solutions was named a Sage President's Circle Business Partner winner for 2007 and 2008.

About Sage

Sage supports the needs, challenges and dreams of nearly 2.8 million small and mid-sized business customers in North America through easy-to-use, scalable and customizable software and services. Our products support accounting, operations, customer relationship management, human resources, time tracking, merchant services and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit and real estate industries. Sage is a subsidiary of The Sage Group plc, a leading global supplier of accounting and business



management software solutions and related products and services for small and mid-sized businesses. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and the Group now has 5.4 million customers and employs over 13,000 people worldwide. For more information, please visit the Web site at Sage.com.

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