

Location: Dayton, OH
Job Title: Software Developer
Keywords: Software, Business, Requirements, Design, Specification, Development, Testing
Job Term: Full Time
Compensation: Based on experience
Date Posted: February 2010

Job Description: Simplesoft Solutions is seeking a consultant with experience designing, developing, testing, managing, and troubleshooting business applications, preferably Customer Relationship Management (CRM) solutions and/or other business applications. We have a superb 10 year track record as one of Sage Software's Top Business Partners. Our success has dictated the hiring of an additional developer to support the Customer Relationship Management solutions we offer from the industry leader in CRM and Contact Management software. This is a new position and the right individual will be integral in the future growth and success of the company. We are looking for someone who can take charge of working with customers and has experience with full project life cycles, from requirements definition through specification, development, deployment, technical training, and on-going support. Excellent communication skills are essential as working with customers and building strong relationships is a crucial aspect of this role. This is a full time position with excellent benefits.

Responsibilities: The developer is generally responsible for the design and customization of a CRM business system. This individual works with a business analyst to translate customer requirements and specifications into programs and workflow processes to solve often complete business problems. They ensure the interface design, application functions, and database design are well designed, efficient, and reliable. This includes:

- Interpreting and designing business process flow diagrams
- Analyzing business processes to confirm requirements, establish constraints, and develop required data for implementing technical solutions to business problems
- Learning user functions, organization and role in the enterprise to the extent required
- Participating in new functionality design analysis and testing within existing system solutions
- Participating in certain aspects of user consulting, systems analysis, general systems design, and detail systems design
- Writing new programs of moderate complexity and scope, working with basic applications systems designs and specifications and utilizing standard procedures, naming conventions, and techniques
- Conducting unit testing and coordinating/recommending integrated test plans
- Documenting technology solutions, including user requirements documents, executive summaries for presentation to management, financial analysis as inputs to funding requests, user manuals, and design decisions throughout projects
- Providing, on occasion, end-user on-site or web-based training of designed programs to ensure smooth deployments
- Maintaining and modifying existing customer programs

- Requirements:**
- Ability to understand business management processes and practices, specifically sales, marketing, and customer service
 - Ability to provide innovative approaches to solving customer issues
 - Ability to work as a productive and effective member of our organization
 - Ability to persevere when faced with delays and other disappointments
 - Ability to communicate and document project status on a regular basis
 - Ability to learn and use our internal processes and data management systems
 - Ability to meet with prospects and customers before and after normal work hours
 - Ability to travel an anticipated 10 - 15% of the time and attend off-site meetings and training classes occasionally, the longest likely being 5 days or less in length
 - Ability to learn new tools that interface and enhance our core product offering

- Required Skills:**
- A B.A. or B.S. college degree in computer science or other information technology related field or a minimum of 3 years of relevant experience
 - Excellent communication and documentation skills
 - Effective organizational and time management skills including demonstrated ability to manage multiple tasks/projects and meet deadlines
 - Superior customer service orientation with strong decision-making, assessment and root cause analysis skills
 - Strong analytical and problem solving skills
 - Strong troubleshooting skills
 - Proficiency with Visual Basic 6.0 and Visual Studio.NET 2003 / 2005 / 2008
 - Proficiency with VBScript and JavaScript
 - Proficiency with SQL (Structured Query Language)
 - Experience with Microsoft SQL Server 2000 / 2005 / 2008
 - Excellent understanding of effective interface design
 - Ability to design and interpret business process flow diagrams
 - Ability to follow internal processes to document technical specifications
 - Ability to effectively present information and respond to questions from management, peers, and internal customers

- Preferred Skills:**
- Understanding of the differences between Visual Studio 6 and Visual.Net
 - Experience in developing with Crystal Reports XI or higher
 - Experience with full Project Management Life Cycle
 - Proven ability to work under pressure in a fast paced environment

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